

INTERNET DOCUMENT INFORMATION FORM

A . Report Title: Auto-Xchange.Com, Moving to Covisint, E
Business for the Auto Business

B. DATE Report Downloaded From the Internet: 03/13/02

**C. Report's Point of Contact: (Name, Organization, Address, Office
Symbol, & Ph #):** Congressional Budget Office
Second and D Streets, SW
Washington, DC 20515

D. Currently Applicable Classification Level: Unclassified

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F. The foregoing information was compiled and provided by:
DTIC-OCA, Initials: __VM__ Preparation Date 03/13/02

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auto-Xchange com
... moving to Covisint

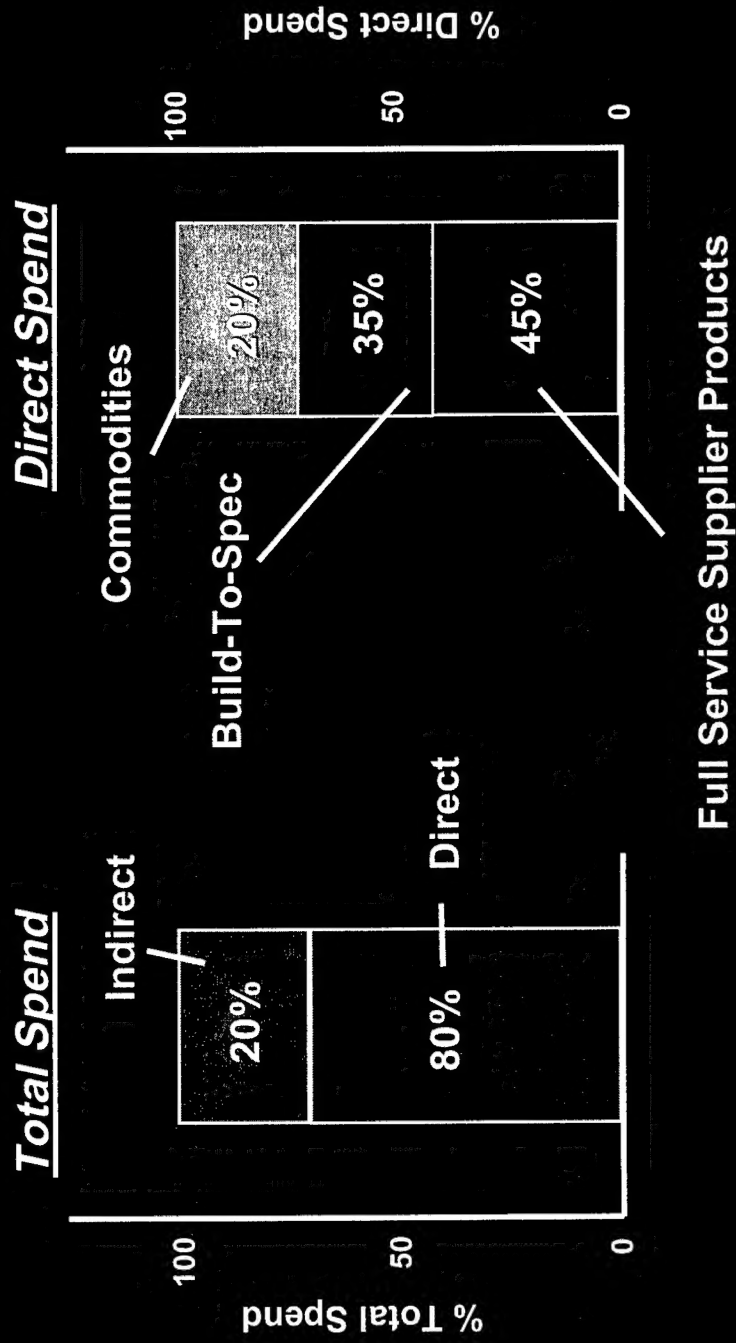
e business for the auto business

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AGI-02-06-002

Distribution Of Spend . . .

Typical Auto OEM Procurement Distribution



... Shows A Solution Must Go Beyond Procurement

Indirect / Commodity Products

Percent of Spend: 35%

Opportunity:

Price
Transaction Costs

Services:

On-Line Quoting
Internet procurement

Build-To-Spec / Full Service Supplier Products

Percent of Spend: 65%

Opportunity:

Inventory
Quality
Time to market

Services:

Supply chain management
Collaborative product
development

*A procurement offering alone will fail to substantially impact
the per unit cost of a vehicle*

auto-xchange Offerings

- Real-time Visibility Across Supply Chain
- Collaborative Supply Chain Planning
- Build-to-order Production Models
- Optimized Inventory Management

Supply Chain



Product
Development

- On-line Product Development
- Collaborative Design
- Interactive Program Schedules

Procurement

- On-line Auctions, RFQs
- Consolidated Buying
- Liquid Market for Surplus
- Internet Requisitioning

Standards Driven

auto-xchange will support ANX, EDI, XML

We are setting common standards that will be used in auto-xchange

Registration process

Security model

Supplier database

Catalog format, load process & maintenance

Standard for web- based documents (e.g., P.O., RFQ, etc.)

Establishing a common user interface -- via a single portal

CAD/CAM system independent -- leverages existing investment in

CAD/CAM

Single customer adoption / enablement program

Single customer support plan

Committed To Security & Privacy

auto-xchange will operate a secure service

Secure data center

Access via User ID & Password

Data separated and secured by company

End-user access managed by a customer system administrator

End-user access can be restricted by:

Employee role

Applications they access

Information they can access

Oracle and Cisco are leaders in security -- providing technology to support the Federal Government, military, and the top business-to-business and business-to-consumer web-sites in the world